

Odyssey Mobile

roundhouse
SOFTWARE

Interactive Communications for a Sales Force on the move

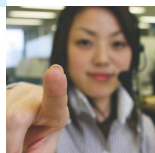
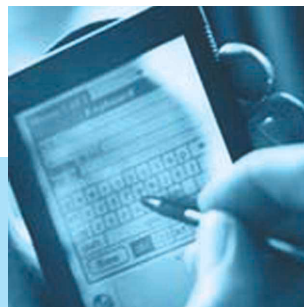
Odyssey Mobile enables your sales force to book orders and transmit them to your back office application instantly, via a low cost PDA

Company Benefits

- Boosts productivity
- Order processing cut from days to minutes
- Low cost of ownership
- Uses low cost hand held PDAs not expensive laptop computers
- Produces Sales Activity Reports by Rep/Date
- Suitable for sales forces of 3 to 300

Sales Force Benefits

- Transmit orders instantly
- Input can be via Bar Code (attachment on PDA)
- Check customer order history
- Check stock availability by location
- Check and display order status
- View promotional and clearance stock lines
- Uses Customer Discounts and Special Prices
- Compact - Convenient - Reliable



For a more productive Sales Force - think **Odyssey Mobile**

Interactive Communications for a Sales Force on the move

Your sales force needs up to date information to meet the highest service requests from your customers. Odyssey Mobile provides a comprehensive remote ordering system for field based sales staff that has to provide order information and quotations regardless of location.

Odyssey Mobile will improve the performance of your company by cutting the sales order process from days to minutes, maximise the performance of the sales force by providing recent trading history, price and product updates, current account status and stock availability to a Windows mobile-based Pocket PC application.

With lower cost of ownership than operating Notebooks, Odyssey Mobile provides the field sales person with all the tools needed to turn prospect business into confirmed business.



How it works:

Odyssey Mobile consists of two applications; Odyssey Mobile Client and Odyssey System Manager. The latter runs from an office-based server providing links to the Back Office application and PDA's. Odyssey Mobile client runs on a PDA (Pocket PC2002/3) and allows field based sales reps to enquire on contacts and customer accounts, transmitting orders booked and quotations given back to the System Manager.

The System Manager performs scheduled tasks at specific times on selected days. Once set up the system runs with a minimum of user input. It can be set up to e-mail a specified administrator when a scheduled task succeeds or fails and there is a full enquiry on tasks that have been run.

The System Manager imports information from the back office to the Odyssey (Microsoft SQL) database. This allows Odyssey to be configured with links to different back office applications yet work the same way at the front-end. Standard processes in the System Manager are scheduled automatically. Each process can be set up to run at intervals of minutes or hours or at a specified time each day. Tasks can be disabled individually when required.

System Manager enables or restricts PDA users on key features such as overriding prices, viewing costs/margins, selling part units and setting preferred delivery dates.

It can send Sales Templates to the PDA with special or promotional pricing, displaying new or end of line stock items and send confirmed order/quotation acknowledgement emails direct to the customer.

FAX BACK FAX BACK FAX BACK FAX BACK FAX BACK

If you are interested in one of the most cost effective and flexible systems available, please fax this form back for an immediate response.

- Please contact me to arrange a demonstration
- I would like to discuss Odyssey Mobile in more detail

Name		Title	
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Company Name			
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Address			
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Tel		Fax	E-mail
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Current back-office application			
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